

- How are airlines and aviation services licensed in Myanmar?
- Financing aircraft and airports in Myanmar
- How is a Myanmar aircraft mortgage registered in practice?
- ➤ How to structure an airport concession in Myanmar?
- ► Key tips to improve Myanmar airport BOT agreements
- ➤ Licensing and permitting of aviation fuel storage and sale

9.00 am to 12.15 pm

5 April 2016

Shangri-La Hotel

Yangon

Myanmar aviation is taking off...

Aircraft are truly global in their recognition and usage. Myanmar is on the verge of resetting its entire aviation industry, with local and foreign players positioning themselves for a newly opened market.

Due to strong economic growth in emerging markets over the last decade there has been increased appetite for air travel. Airlines are taking delivery of record numbers of new and used aircraft. With increasing pressure on cash flows globally, finding finance for aircraft has become more and more of a challenge; there is added focus on fleet management policy and active management of future financing whilst being mindful of increased competition in the global market place for funds.

Milbank is one of the leading providers of legal services to the aviation industry worldwide. Over the years, they have innovated many of the aircraft financing structures and techniques that have become standard-bearers for the industry. For instance, they have acted for airlines on some of the largest billion dollar Boeing and Airbus acquisition contracts and been involved in first in the industry transactions in challenging jurisdictions. VDB Loi is one of Myanmar's leading legal advisory firms with extensive experience in a range of aviation industry issues.

Teaming up for this unique seminar, experts from both firms will explore developments in Myanmar aircraft financing, aviation licensing and airport infrastructure projects.

PROGRAM

| SESSION | TIME | TOPIC |
|----------------|----------------------------------|--|
| 1 | 9.00AM – 9.30AM (30min) | Registration, welcome and Introduction to Milbank and VDB Giles Kennedy and Edwin Vanderbruggen |
| 2 | 9.30AM – 10.15AM (45 min) | The basics of Aircraft Financing - what makes it different? Paul Ng |
| BREAK – 30 min | | |
| 3 | 10.45AM – 11.30AM (45 min) | Myanmar experiences with aircraft financing, airport concessions and aviation fuel deals VDB Loi team discusses a number of Myanmar legal and practical aspects important to the aviation industry. - purchasing, financing and securing aircraft - airport concession - airline licensing - fuel and storage |
| 4 | 11.30AM – 11.45PM (15 min) | Myanmar and the Cape Town Convention - its implications for Myanmar James Kilner |
| 5 | 11.45PM – 12.15PM (30 min) | Q&A and Closing Remarks |

PRESENTERS



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REGISTRATION

Attendance at this important briefing is free and by invitation only. Seats are limited and we regret that invitations are not transferable.

To reserve your place or request an invitation for a colleague, please contact *Mar Lar Thin* at marlar.thin@vdb-loi.com or call on +95 9250364580

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